



“With a myriad of challenges facing higher education, whenever an organization is able to increase operational efficiency and reduce costs, it is a tremendous accomplishment. Congratulations to Porter and Chester on this remarkable achievement.”

Jim Milton
CEO
Campus Management Corp.

Porter and Chester Institute/ YTI Career Institute

Winner of Campus Management’s Award
for Excellence in Operational Efficiency



Gaining Efficiencies through CampusNet Cloud

Porter and Chester Institute and its recently acquired YTI Career Institute are two leading career training institutions, collectively serving 5,000 students across 13 campuses.

At the time of the acquisition, each institution utilized its own Campus Management student information system as well as numerous other technologies. Rather than continue to operate separately, they decided to have Campus Management integrate the two environments and host the combined solution through CampusNet® Cloud.

By migrating to CampusNet Cloud, administrative personnel from both institutions are now able to access all hosted servers and operate more efficiently across multiple campuses. This not only resulted in greater operational

efficiency, but greater focus and encouragement of best practices within the software solution to support 5,400 students. A total of 19 disparate touch points were centralized around the new environment.

“The Cloud is a big focus for higher education and is even more pivotal for us as we faced the massive challenge of merging two similar institutions with distinct data attributes and consolidating our systems into a single operating platform,” said Brian Boyce, Director of IT, at Porter and Chester Institute. “Capitalizing on our successful history of working with Campus Management, we ultimately selected CampusNet Cloud based on its reliable, scalable and secure technology, as well as the fact that it provided access to our hosted applications and made life for our administrative team easier post-acquisition.”



The institution's return on investment has been significant. Since its move to CampusNet Cloud, Porter and Chester has removed expensive multiprotocol label switching circuits, saving \$4,500 per month; eliminated the renewal expense of hardware and software for an approximate savings of \$35,000 per year; reduced redundant staff positions; and increased efficiency in reporting and consolidating financials across the business units.

As a result of its successful utilization of CampusNet Cloud, Porter and Chester Institute/YTI won Campus Management's Excellence Award for Operational Efficiency, which recognizes institutions that achieve exceptional business process improvements and/or decreased operational expenses in the areas of employee service, administration, or infrastructure using Campus Management's solutions.

About Porter and Chester Institute

Porter and Chester Institute (PCI) is a private sector, post-secondary technical institution with nine campuses throughout Connecticut and Massachusetts, featuring ten different career programs serving the skilled trades, transportation, health care and technology industries, and trains its students in the technical and professional skills essential for their chosen career.

About YTI Career Institute

YTI Career Institute, with campuses in Altoona, Lancaster, Capital Region and York, Pennsylvania, helps committed students attain rewarding careers through industry-modeled, student centered, training and support of the highest caliber. The school offers career education in business, trades, culinary, medical and technology fields.

About Campus Management Corp.

Campus Management is a leading provider of software, strategies and services which enable institutions of higher education to offer dynamic models of engagement & delivery. Over the past 27 years, Campus Management has supported higher education, both proprietary and traditional institutions, as well as foundations and other organizations through its cutting-edge student information system; constituent relationship management (CRM) software; and finance, human resources and payroll solutions.

Campus Management's solutions are specifically designed to provide institutions the flexibility they need to compete in the ever-changing higher education landscape by offering products that support changes in education delivery, recruitment, financial aid, finance, human resources, payroll, and regulatory compliance. Today, nearly 2,000 campuses in 18 countries utilize Campus Management to unite campuses and workflows, improve student outcomes and achieve goals.

Campus Management Excellence Awards

Campus Management has instituted the Excellence Awards Program to recognize five outstanding customers every year for excellence in the categories of constituent service, student success, operational efficiency, innovation, and strategic vision.



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